

COMPANY PRESENTATION

Leipzig, 2010

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1. Company Achievements

InnoTec21 GmbH

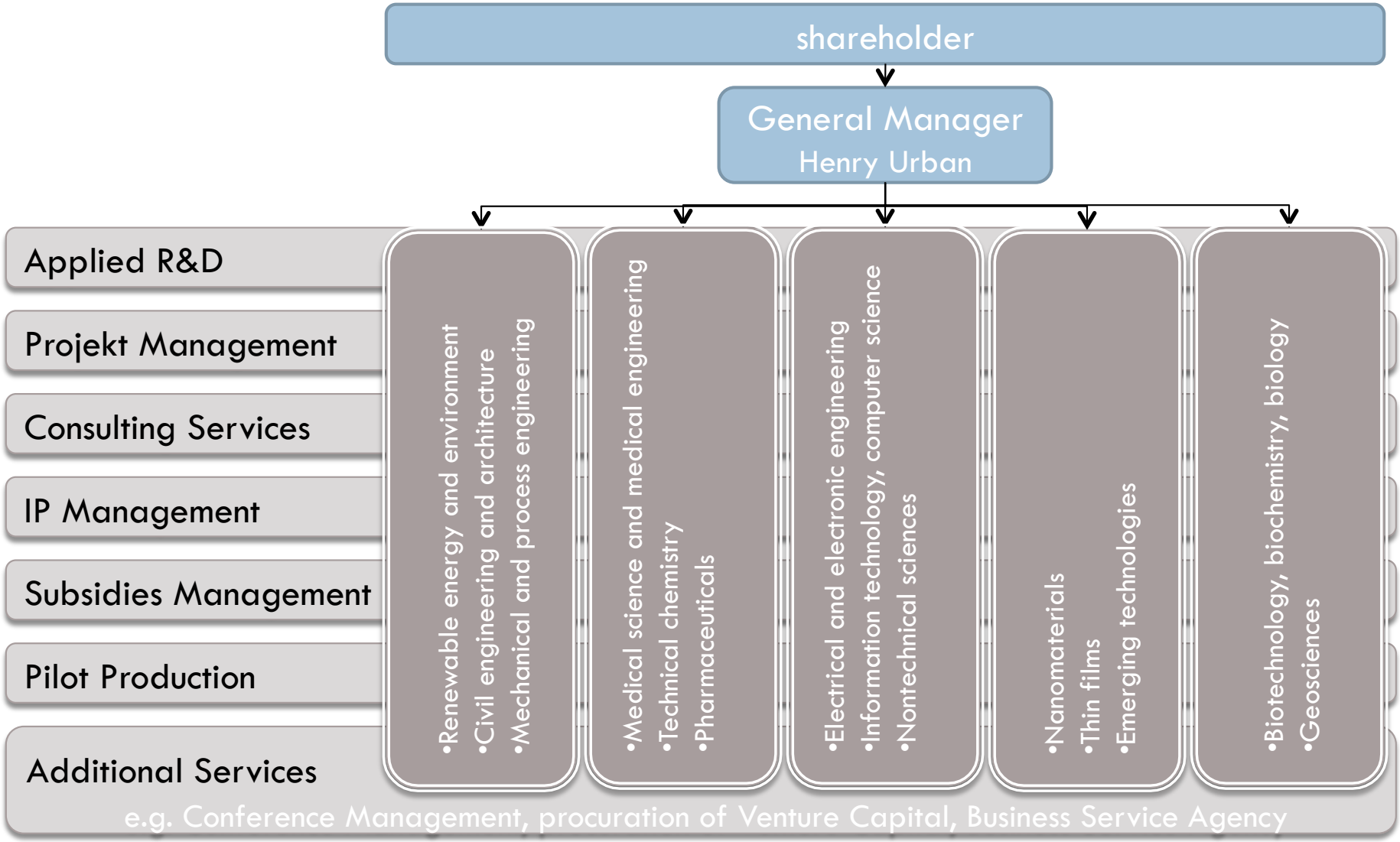
is a private and independent service company which focuses on innovation, technology and knowledge-based services.

- Development of innovations and solutions for complex tasks in industry and society
- Transfer of knowledge and new technologies into the industry to increase the competitiveness and value creation
- Networking between industry and science for continuous improvements in innovations and technology transfer
- Focus on industry, universities and research institutes in Central Germany and Saxony

2. Interface Function



3. Organization Chart



4. Fields of Competence

Dipl.-Wirtsch.-Ing. Elke Göring	•Renewable energy and environment •Civil engineering and architecture •Mechanical and process engineering
Dipl.-Ing. Reinhard Sturm	•Medical science and medical engineering •Technical chemistry •Pharmaceuticals
Dipl.-Kfm. Henry Urban	•Electrical and electronic engineering •Information technology and computer science •Nontechnical sciences
Prof. Dr. Ehrenfried Zschech	•Nanomaterials especially for electronics and photovoltaic •Thin films •Emerging technologies
Dr. rer. nat. Rainer Surkow	•Biotechnology, biochemistry and biology •Geosciences

5. Performance Portfolio

- Applied research and development
  - Application-oriented, interdisciplinary contract research and development
  - Demand-driven technology transfer
  - Measurements, analyses, auditing, testing, simulation, construction
- Project management
  - Contract management, project controlling, procurement of items and manpower, marketing
  - Accounting, funding support, asset administration, infrastructure settlement
- Consulting services
  - Concepts, studies, surveys, design and planning
- Intellectual property management
  - Checking of newness and profitability, marketing strategies, patent investigation, market research
- Subsidy and grant management
  - consult and attend joint research projects funded by EU, German government or federal states
- Pilot production
  - Realisation and application of new technologies and scientific expertise
- Additional services
  - Conference management, business services, procuration of venture capital

6. Service Matrix

Joint partner from research and industry
universities, public institutes, industry and commerce

Costumer

InnoTec21 GmbH

- Applied research and development
- Project management
- Consulting services
- Intellectual property management
- Subsidy and grant management
- Pilot production and entrepreneurship
- Additional services

Division Director

frame contract with InnoTec21

- Scientist
- Inventor
- Business person
- Entrepreneurs

- Costumer care
- Contract management
- Resource management
- Accounting
- Marketing
- Sales support
- Project controlling
- Grant management
- Investment planning
- Human resource manag.
- Risk management
- Profit center coaching
- Warranty
- Follow-up care

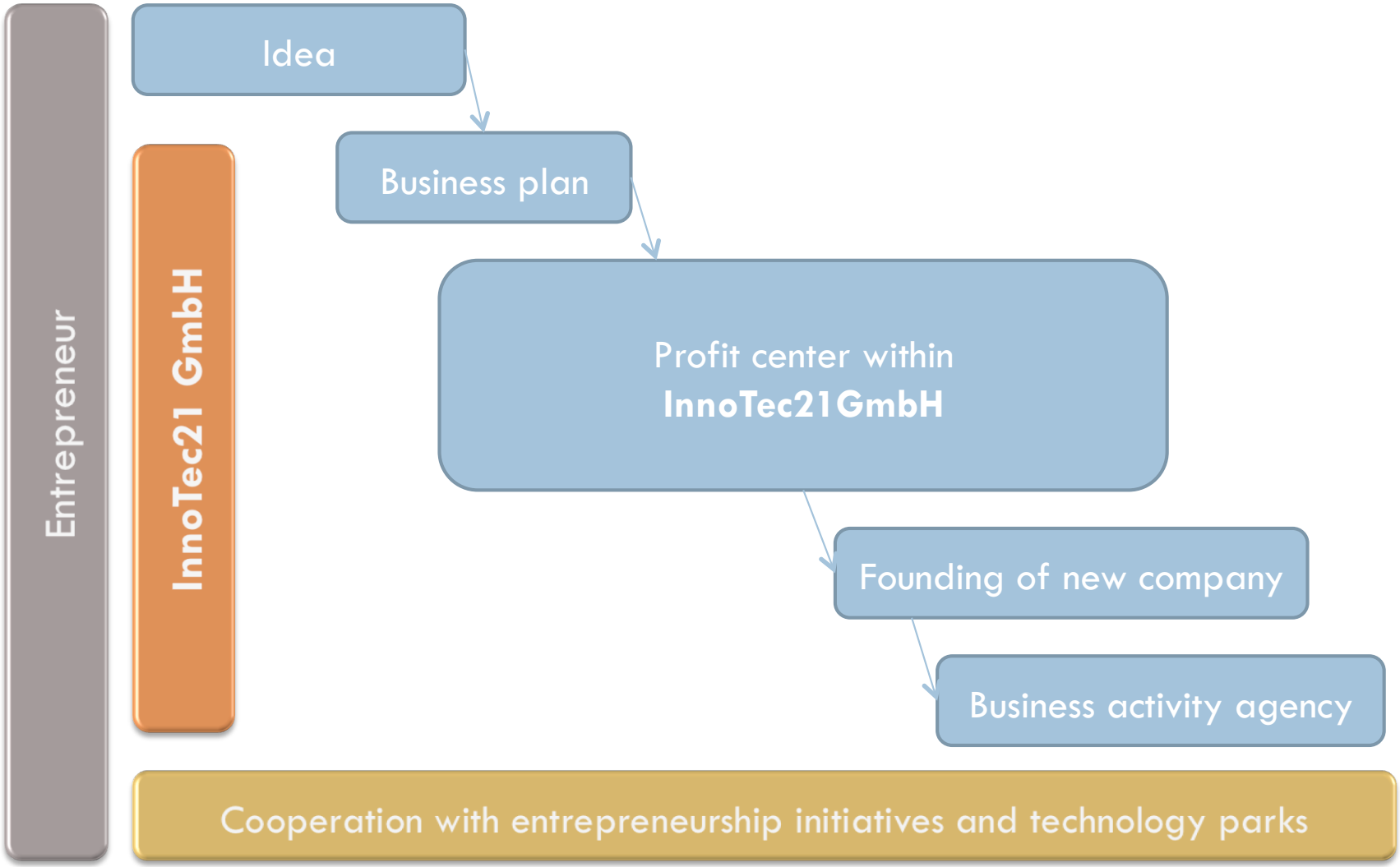
7. Benefit for Industry

- Reduction of costs
  - Customer related RTD in coherent price-performance ratio
  - Project-related temporary increase of RTD-capacity of customers innovation
  - Outsourcing of RTD activities and knowledge-based services
- Increase of added value and competitiveness
  - Make innovation potentials accessible and increase their power
  - Utilize RTD-related technologies, innovations and products
- Competence improvement
  - effective interdisciplinary research teams
  - cross-branch and international cooperation
- Consulting in project-financing
  - Acquisition, application, administration of projects supported by public funding
- One experienced contact for your RTD-tasks
  - Project coordination of interdisciplinary joint research projects
  - Liability, flexibility, commitment, customer-related services

8. Benefits for Scientists

- Industry-related technology transfer
  - Good ideas should always deserve to become reality
  - Flexible opportunity for researchers to handle commercial activities
- Improvement of RTD-resources
  - Project-related personal und freelancers
  - RTD-equipment
  - Flexible use of project revenues
  - Earnings by selling intellectual property rights, technologies, services, software etc.
- Increase of scientist's reputation
  - Motivation of faculties and scientific staff
  - Industrial projects and sponsoring
- Reduce administrative input
  - Scientists concentrate on their competences
  - InnoTec21 realizes tasks like calculation, contract management, project controlling, accounting, human resource management etc.

9. Business start-up



10. Contact

- InnoTec21 GmbH
  Karl-Heine-Str. 99, 04229 Leipzig (BIC)
  Email: mail@InnoTec21.de
  Web: www.InnoTec21.de

- Henry Urban
  Phone: +49-341-236 899-0
  Fax: +49-341-236 899-33
  Mobile: +49-1522-9247785
  Email: Henry.Urban@InnoTec21.de